

ERP Implementation & development Proposal - Summary



The purpose of this document is to summarize the attached implementation proposal with reference:

Version 3.0 - 02 March 2025

/ Executive Summary

Our Approach

IMPACT developed an accelerated approach in order to leverage the key success and areas of improvement of this implementation. This approach depends on the following facts:

- ✓ Minimize the customization
- ✓ Implementation of best practices
- ✓ Provide required support
- ✓ Early stakeholder involvement
- ✓ Knowledge Transfer

Key success factor of our proposed approach include:

- ✓ Leveraging experience in enterprise solutions and IT knowledge gained from partnering with different clients to accelerate the detailed design activities and reduce time for project team on-boarding and start-up activities.
- ✓ Using an iterative design, implementation, testing, and migration approach based on the team's knowledge of the previous projects; this allows the delivery of solution functionality throughout the project timeframe as opposed to only one final release at the end, enabling faster return on investment.
- ✓ our business knowledge in mapping business needs with the provided feature by ERP Odoo Applications.

/ The services proposed

ERP

- ✓ Financial Management
- ✓ Procurement Management
- ✓ Inventory Management
- ✓ Sales
- ✓ CRM
- ✓ HR
- ✓ Helpdesk
- ✓ Maintenance

Development

- ✓ Club Management
- ✓ Portal
- ✓ Mobile Application
- ✓ IOT & Automation

Services

- ✓ Data Cleansing
- ✓ Data Migration
- ✓ Workflow & Business process management
- ✓ Hosting

/ ERP

Finance

- ✓ Asset Management
- ✓ Budget Management
- ✓ Accounting
- ✓ Egyptian Localization
- ✓ Customer Invoicing
- ✓ Vendor Billing
- ✓ Payment methods
- ✓ Bank & Cash Management
- ✓ Expense Management
- ✓ Multi-Company & Multi-Branch Support
- ✓ Accounting Reports
- ✓ Cost Center Management

Procurement

- ✓ Products
- ✓ Deals (Quotations, Contracts , Pos)
- ✓ Sourcing
- ✓ Reports

Sales

- ✓ Quotations
- ✓ Invoicing
- ✓ Products & Pricing

Inventory

- ✓ Warehouse Management
- ✓ Products
- ✓ Warehouses
- ✓ Inventory Adjustment
- ✓ Delivery Orders
- ✓ Miscellaneous Operations
- ✓ Planning
- ✓ Lots and Serial Numbers
- ✓ Valuation Methods
- ✓ Advanced Routes
- ✓ Concepts
- ✓ Put away & Removal Strategies
- ✓ Barcodes

/ ERP

CRM

- ✓ Pipeline
- ✓ Leads
- ✓ Opportunities
- ✓ After sales support

Maintenance

- ✓ Equipment
- ✓ Maintenance calendar
- ✓ Maintenance requests
- ✓ Maintenance setup

Help desk

- ✓ Stages
- ✓ Receiving tickets
- ✓ Help Center
- ✓ Service level agreements (SLA)
- ✓ Reporting
- ✓ Customer ratings

HR

- ✓ Attendance management
- ✓ Employees management
- ✓ Appraisals
- ✓ Payroll

/ Club management

Club Membership Management

- ✓ Register & manage members
- ✓ Membership subscription plans & renewals.
- ✓ Membership subscription plans & renewals.
- ✓ Automated reminders & notifications.
- ✓ Voucher and coupon
- ✓ Locker Management
- ✓ Payment Strategy
- ✓ Configuration and master data
- ✓ Memberships Relation
- ✓ Club Branches
- ✓ Reports

Activity & Event Management

- ✓ Activity Registration
- ✓ Member booking for activities.
- ✓ Rent
- ✓ Activity attendance
- ✓ Activity evaluation
- ✓ Configuration and master Data
- ✓ Activity asset

RFID Access & Attendance Integration

- ✓ Integrate RFID system for access control.
- ✓ Log and track member attendance for activities.

/ Portal & Mobile

Dashboard

- ✓ Overview of employee activities and announcements
- ✓ Quick access to key features
- ✓ Personalized notifications

HR Management

- ✓ Leave Management
- ✓ Benefits
- ✓ Attendance
- ✓ Internal Opportunities
- ✓ Internal News
- ✓ Task Management

Mobile

- ✓ Membership management.
- ✓ Activities reservation and academy subscription
- ✓ Offer and discount & loyalty program
- ✓ Order From restaurant
- ✓ View upcoming club events & activities.
- ✓ Book & pay for activities.
- ✓ Purchase & manage e-tickets for club events.
- ✓ QR-based check-in for events
- ✓ Academy Management

/ Data & Scope of work

Data Cleansing

Each branch will have a designated team responsible for data cleanup to ensure accurate records in the system. The key responsibilities include:

- ✓ Identifying duplicate or incorrect data in memberships, payments, inventory, HR records, etc.
- ✓ Standardizing data formats (e.g., phone numbers, names, addresses).
- ✓ Cross-checking financial transactions and clearing inconsistencies.
- ✓ Generating data quality reports for management review.

Data Migration

- ✓ Develop a Data Migration Module within Odoo to facilitate transferring legacy data to the new system.
- ✓ Include automated scripts for migrating:
 - ✓ Membership details
 - ✓ Financial transactions
 - ✓ Inventory records
 - ✓ HR and Payroll data
 - ✓ Activity & event history
- ✓ Support for CSV/Excel Uploads with mapping functionality.
- ✓ Data validation checks to ensure accuracy before final import.

Data Entry

Each branch will also have a dedicated team for manual data entry whenever needed.

Scope of work

- ✓ Functional Consulting
- ✓ Technical services
- ✓ Training Services (End & Key & Admin users)
- ✓ Project & Success Management Services
- ✓ Post Implementation Support

/ Hosting

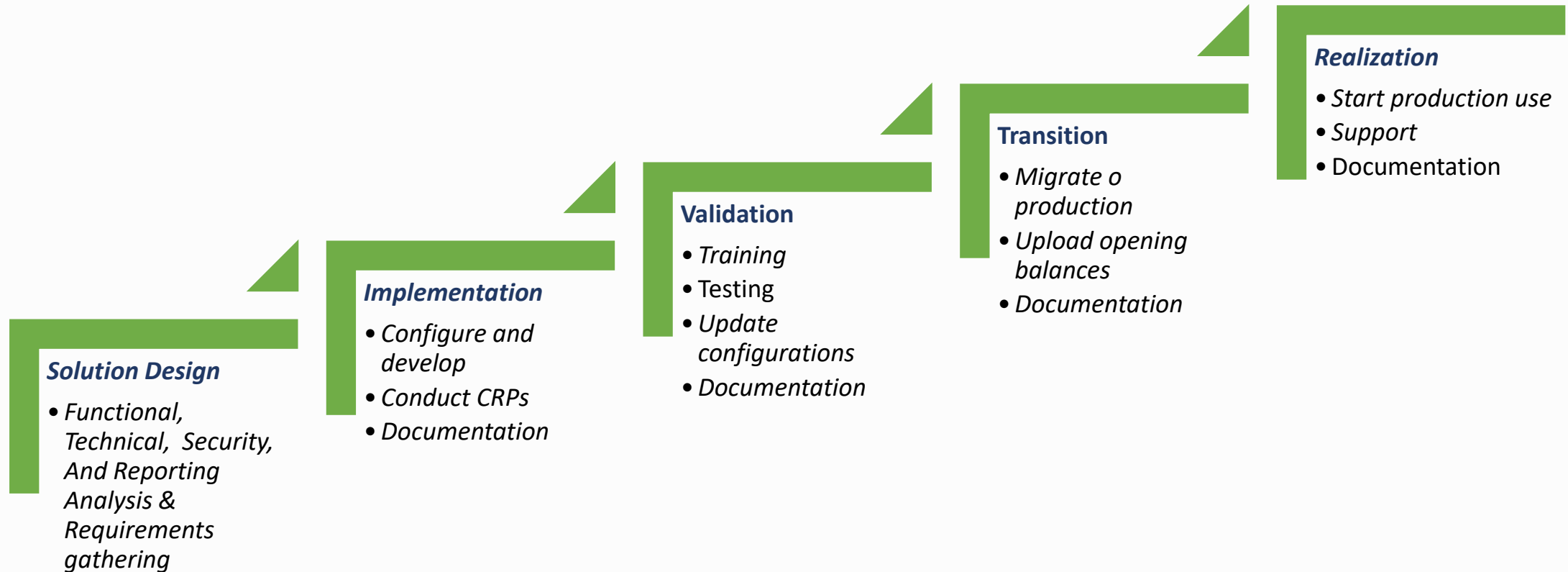
IMPACT is at this moment proposing to provide the hosting services as following

- ✓ All of our enterprise-grade servers come equipped with flash drives, ensuring lightning-fast performance and speed for your servers and applications.
- ✓ Highly Available Cloud Hosting Infrastructure to guarantee 100% uptime.
- ✓ Fully reserved memory. - Dedicated Bandwidth. - Load balancers.
- ✓ Fasten network up to 100 GB. - Offline Backup. - Applications backup.
- ✓ Snapshot backup. - Daily backup and retention policy for a week.
- ✓ DR Site. - Security monitoring.
- ✓ Analyzing security incidents.
- ✓ Cloud performance monitoring.
- ✓ On prim servers and sync solutions.

/ Methodology & Timeframe

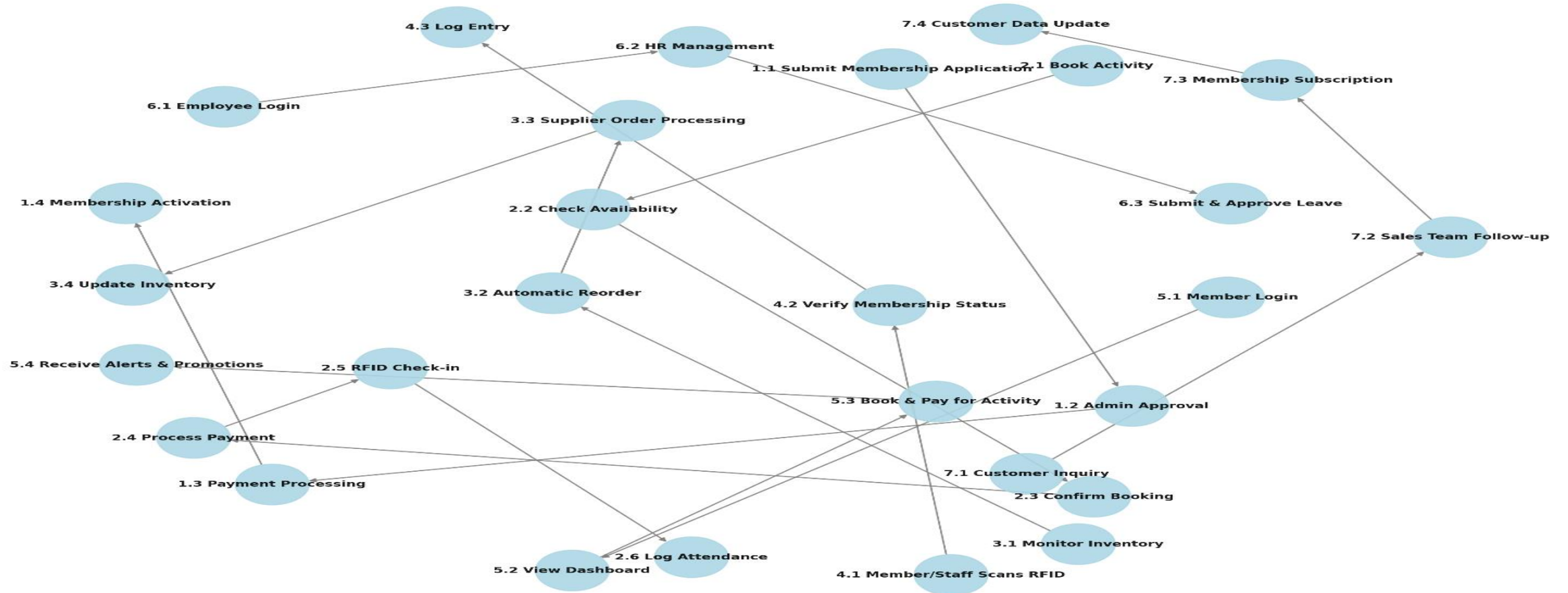
The applications are ready for deployment with minor customizations and personalization So,

The proposed project duration is 4 months shown in our tentative project plan including the following phases:



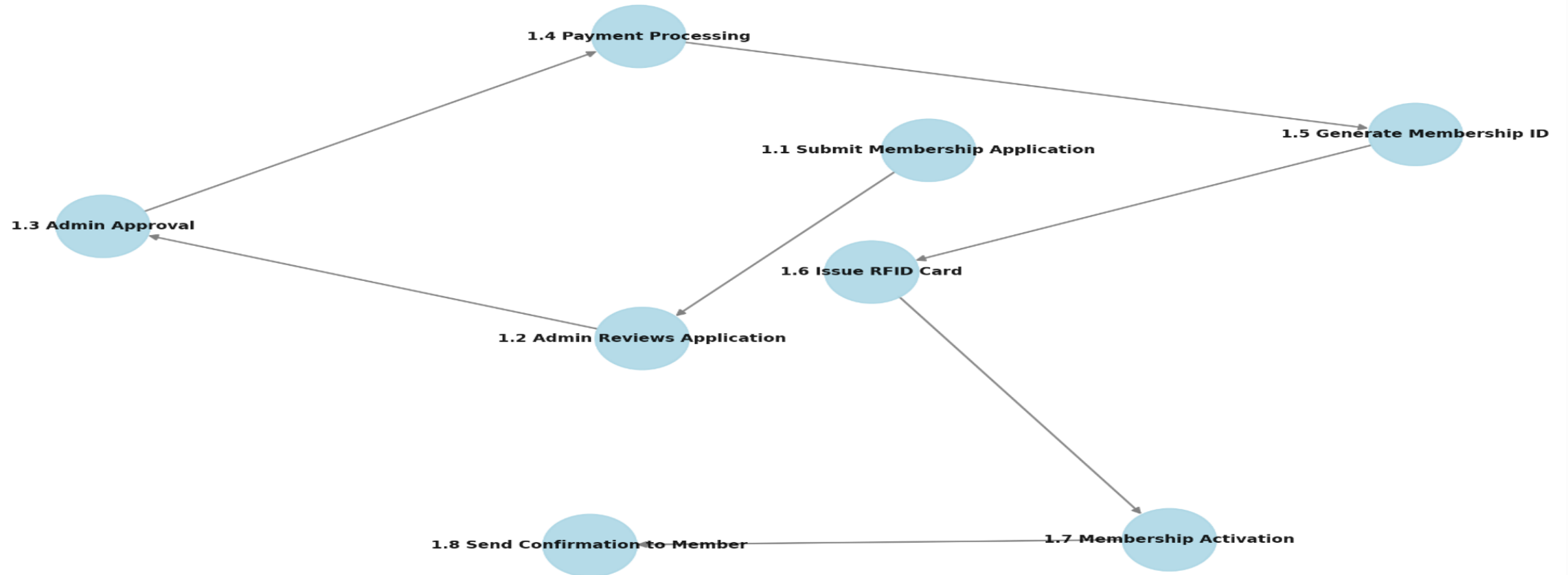
/ Workflows

Wide-Spaced Detailed Workflow Diagram for TheClubs ERP System



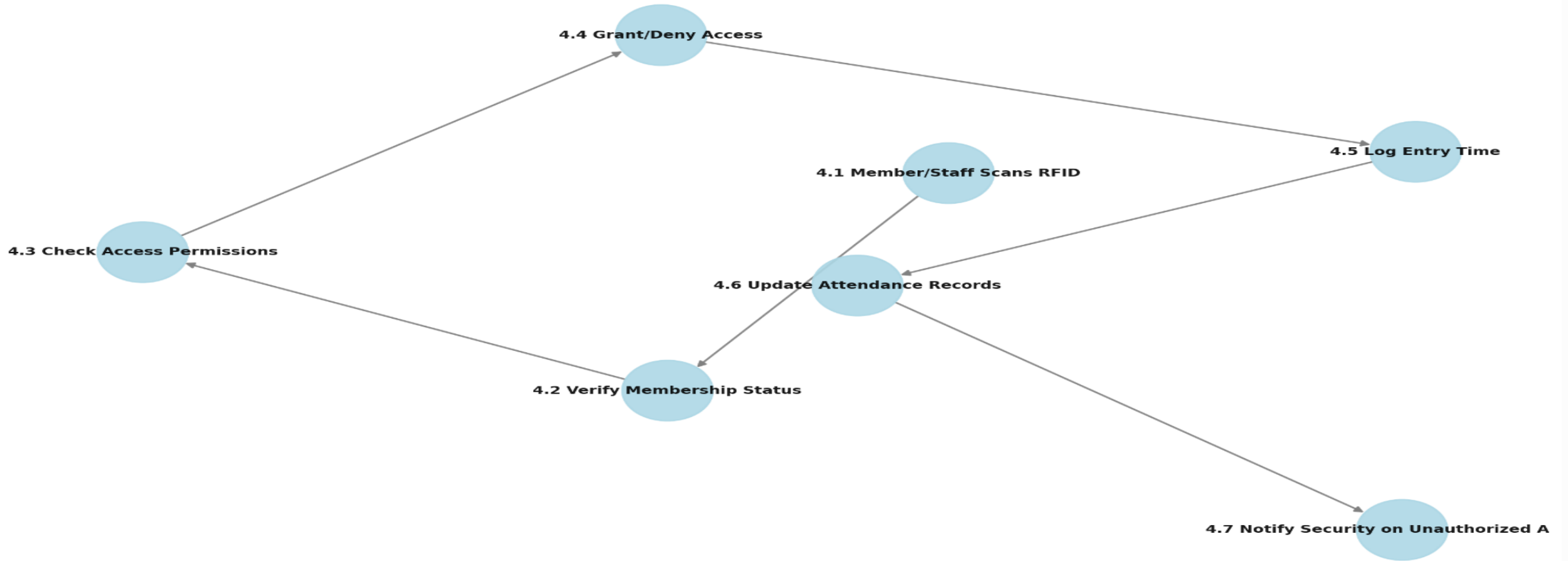
/ Workflows

Detailed Membership Workflow



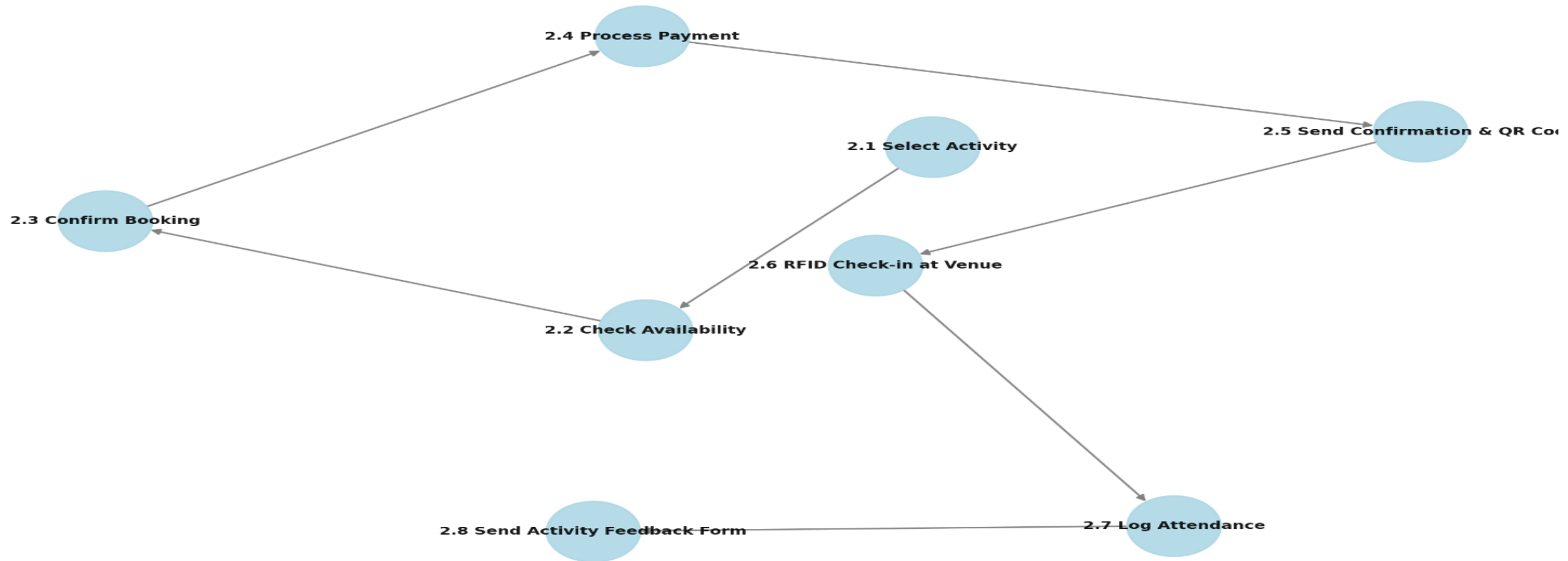
/ Workflows

Detailed RFID Access Workflow



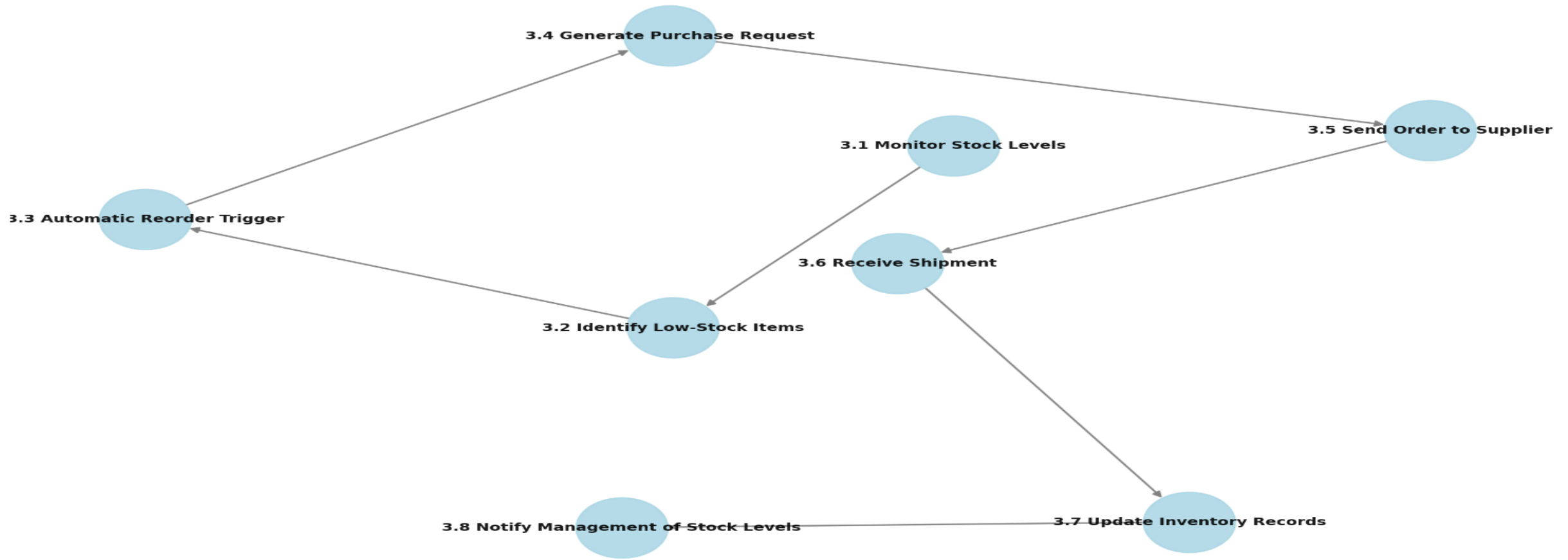
/ Workflows

Detailed Activity Booking Workflow



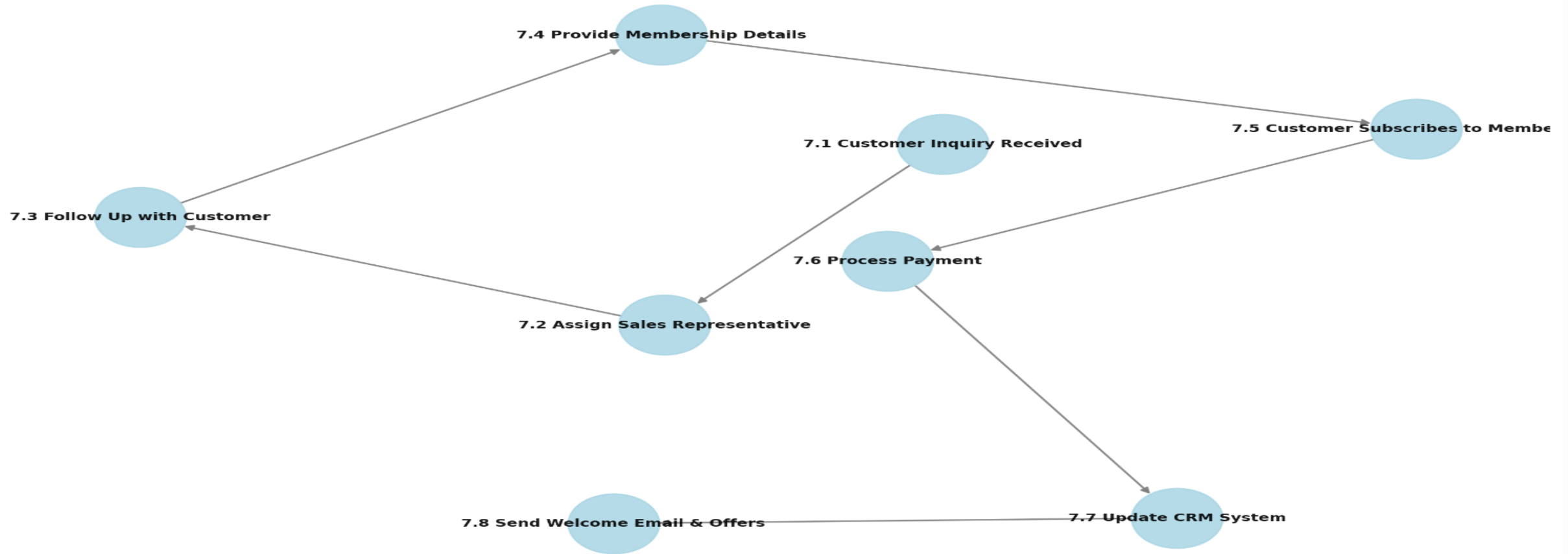
/ Workflows

Detailed Inventory Workflow



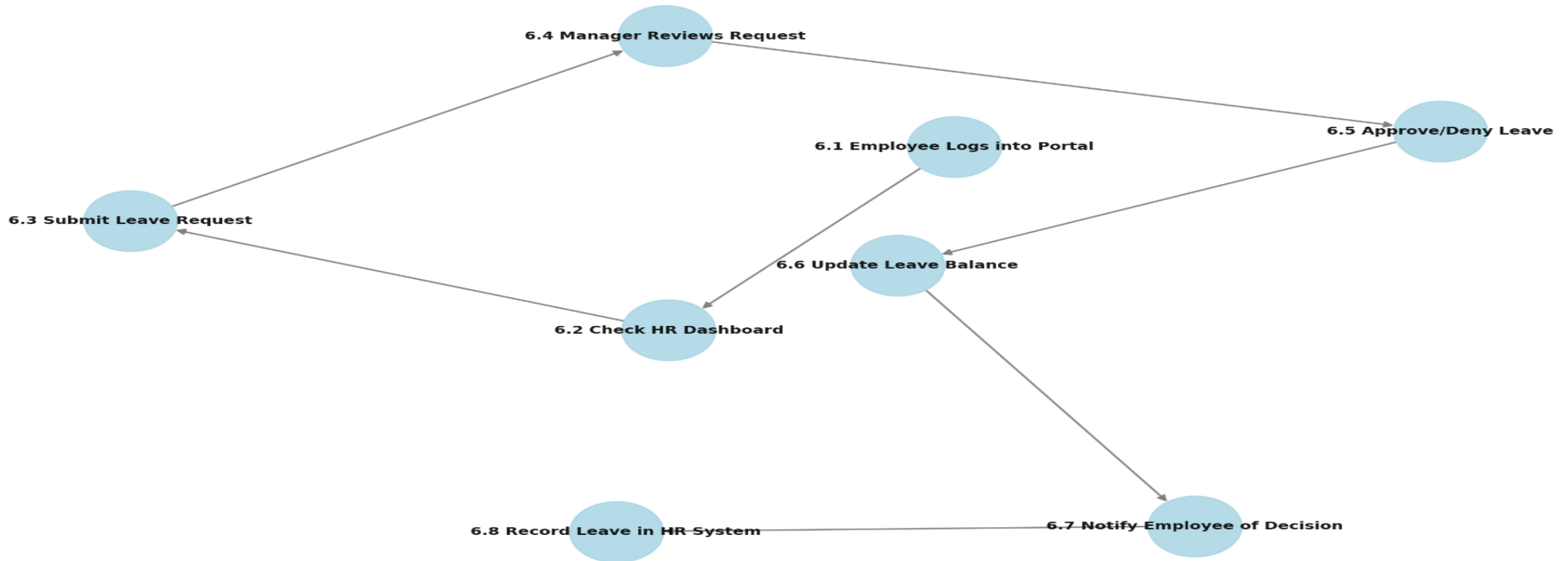
/ Workflows

Detailed Sales & CRM Workflow



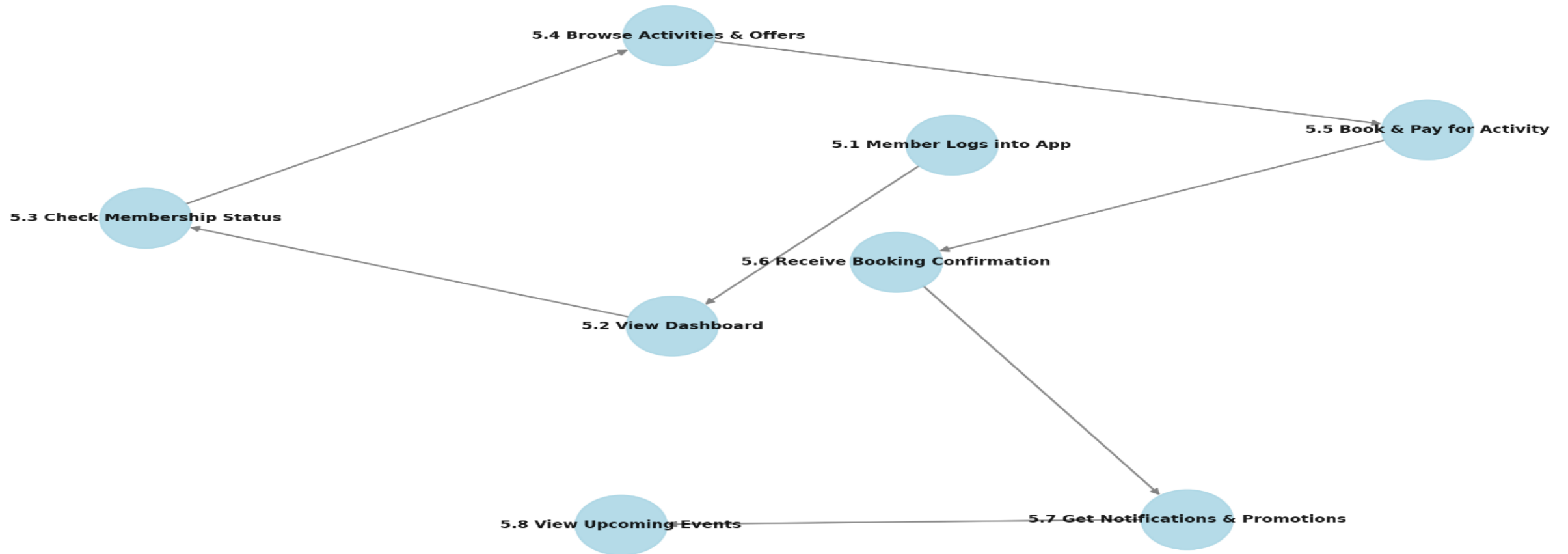
/ Workflows

Detailed Employee HR Workflow



/ Workflows

Detailed Mobile App Workflow



/ Project Cost – Financial proposal

<i>SERVICE ITEM</i>	<i>PRICE IN EGP</i>
<i>ODOO APPLICATIONS IMPLEMENTATION</i>	2,100,000
<i>WEB PORTAL DEVELOPMENT</i>	550,000
<i>MOBILE APP DEVELOPMENT</i>	750,000
<i>HOSTING</i>	500,000
<i>MANAGED SERVICES AND DEDICATED SUPPORT</i>	1,070,000
<i>TOTAL</i>	4,970,000